4th edition of the international Transport Week - one of the biggest platform of communication created for key European transport market representatives will be held in the Polish Baltic Philharmonic in Gdańsk, on 4-6th March 2014. The event will get together high-class speakers and delegates.

Host

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Dear Delegates,

In 2014 will be held the 4th edition of the Transport Week - the biggest platform of communication in Poland created for key European transport market representatives.

During the event the market players, investors, authorities and experts will have an opportunity to exchange experiences, expand their knowledge and establish valuable business relations.

Hopefully this year edition of the event which has been diversified in terms of subject matter will encourage you to discuss all the major issues related to the various sectors of transport business.

I’m looking forward to meeting you in Gdansk!

Alan Arent, event director
Transport Week 2014

Event in brief

Transport Week is a 3-day international event organized every year in the Polish Baltic Philharmonic in Gdańsk. The event gathers key representatives from the European transport market.

Previous editions of the Transport Week were accompanied by conferences and discussion panels concerning ferry, container, intermodal, wind energy and LNG market.

This year Transport Week agenda is expanded and covers issued regarding logistic centres activities as well.

Event calendar

<table>
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<tr>
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<tbody>
<tr>
<td>Clean Shipping Conference 250 EUR +23% VAT 990 PLN +23% VAT</td>
<td>Baltic Container Conference 250 EUR +23% VAT 990 EUR +23% VAT</td>
<td>Intermodal Conference 250 EUR +23% VAT 990 EUR +23% VAT</td>
</tr>
<tr>
<td>BPO Meeting on Baltic Small &amp; Medium Size Ports On invitations only</td>
<td>BPO Environmental Seminar and Workshop BPO Members - free of charge</td>
<td>Workshop on EU project applications Free of charge</td>
</tr>
<tr>
<td>Free of charge</td>
<td>Evening Cocktail 100 EUR +23% VAT 400 PLN +23% VAT</td>
<td>Offshore Wind - Logistics &amp; Supplies Conference Free of charge</td>
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<tr>
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<td>Exhibitors 1 250 EUR + 23% VAT 5 000 PLN + 23% VAT</td>
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</tbody>
</table>

Delegate’s profile

- seaports
- maritime organizations
- port and inland terminals
- railway carriers
- logistic operators
- forwarders
- shipping lines and owners
- LNG traders
- gas infrastructure companies
- shipyards
- offshore market
- developers
- energy utility companies
- research institutes
- infrastructure manager
- governmental bodies
- local authorities
- financial institutions
- products and services providers
- consulting companies
- university
- all the companies and institutions associated with the European transport sector
Tuesday, 4th March 2014, Green Hall (Sala Kameralna)

Conference agenda:

■ ship-owners compliance strategies ■ EC and governmental support ■ penalties policy against non-compliance ■ technology available (LNG, other clean fuels, scrubbers, refineries) ■ changing the transport pattern ■ chances of SECA going global

09.00-09.30 Registration & welcome coffee

09.30-10.00 Official addresses

Introduction by Conference’s Chairman tbc
Patrick Verhoeven, Secretary General, ECSA - European Community Shipowners’ Association confirmed

10.00-10.25 EC policy helping industry to meet new sulphur limits

■ European Sustainable Shipping Forum ■ EU Toolbox
Magda Kopczyńska, Head of Unit, Maritime Transport and Logistics, DG Move, European Commission confirmed

10.25-10.50 Finnish government support policy towards ship-owners – a case study

■ Support for vessels currently in use to retrofit equipment ■ Funds for ships for the purpose of improving environmental protection
Tanja Müller, Senior Officer, Traffic Market, Ministry of Transport and Communications of Finland confirmed

10.50-12.00 Discussion panel: Control system and penalties towards non-compliance in European Union

■ How ships will be controlled? ■ Responsibilities of ship-owner and captain
Panelists:
Magda Kopczyńska, Head of Unit, Maritime Transport and Logistics, DG Move, European Commission confirmed
Fabio Ballini, Research Associate at World Maritime University (WMU); Adjunct Professor in Shipbuilding Law, University of Genova confirmed
Representative of Ministry of Infrastructure and Development tbc
Andrzej Królikowski, Director, Maritime Office in Gdynia tbc

12.00-13.00 Lunch break

13.00-13.25 “ECO” green notation for ships classified by Polish Register of Shipping

■ Environmental friendliness is a must for a modern XXI century ship ■ Identification of ships having maximum respect to the marine environment ■ Realisation of adopting an environmental protection policy: the clean sea and air
Krzysztof Kolwzan, Manager, Machinery and Equipment Department, Polish Register of Shipping confirmed

13.25-13.50 Natural gas supply options for marine fuel

Dr. Bruce Hall, President and Chief Operating Officer, SeaOne Maritime Corp confirmed

13.50-14.15 Scrubbers and hybrid systems applied in short distance routes - Scandlines’ case study

■ Are scrubbers a feasible solution? ■ Sustainable Traffic Machines ■ On the way to greener shipping ■ ZERO EMISSIONS FERRIES - valid alternative to a highly subsidized fixed link solution on the Fehmarnbelt
Dr. Gernot Tesch, Managing Director, Scandlines Deutschland GmbH confirmed

14.15-14.45 Coffee break

14.45-15.10 LNG Globally – shipping, bunkering and infrastructure

■ LNG Bunkering and infrastructure worldwide ■ LNG as a fuel for ocean going vessels ■ Overview of DNV GL – “Recommended Practices”
Jan Tellkamp, Project Manager LNG Development, DNV GL confirmed

15.10-15.35 LNG Bunkering Facilities and Ships– when they will appear on the market?

■ Current status - LNG fueled ships order book ■ Developing LNG bunkering facilities. When and where? ■ Will there be more LNG infrastructure projects in Europe?
Emil Arolski, Project Manager, LNG in Baltic Sea Ports/ BPO confirmed

15.35-17.00 Discussion panel: Hot Topics while SECA is approaching

■ What are the most feasible technology for ships in short-, mid- and long-term? ■ Operational costs versus capital investments ■ Price of oil versus price of LNG ■ Is LNG a solution? ■ Are the shipyards prepared for scrubbers’ installations?
Panel moderator: Koos Blaazer, CEO, Oil & Gas, LNG Europe confirmed
Panelists:
Johan Gahnström, Senior Project Manager and Business Developer, SSPA Sweden AB confirmed
Jan Talaska, Head of Business Development, DNV GL Poland confirmed
Dr. Martin Kröger LL.M, Managing Director, VDR - German Shipowners’ Association confirmed
Dr. Bruce Hall, President and Chief Operating Officer, SeaOne Maritime Corp confirmed

17.00 Conference Chairman Summary & end of the conference
*tbc - to be confirmed
**Tuesday, 4th March 2014, Oak Hall (Sala Dębowa)**

**Panel language**: PL

<table>
<thead>
<tr>
<th>Time</th>
<th>Session I: Tri-City ports – competition or cooperation</th>
<th>Panel agenda:</th>
</tr>
</thead>
<tbody>
<tr>
<td>09.00-09.20</td>
<td>Factors of the Pomeranian investment attractiveness</td>
<td>Anna Rajzer, Project Manager, Logistics, Invest in Pomerania confirmed</td>
</tr>
<tr>
<td>09.20-09.40</td>
<td>Port of Hamburg and Bremen ports – a role model for Pomerania?</td>
<td>Maciej Brzozowski, Representative Office Manager, Hafen Hamburg Marketing e.V. confirmed</td>
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<tr>
<td>09.40-10.30</td>
<td>Discussion panel: Ports of Gdańsk and Gdynia – choice between complementarity and competition</td>
<td>Moderator: Prof. Włodzimierz Rydzkowski, Transportation Policy Chair, Gdańsk University confirmed Panelists: Dorota Raben, President of the Board, Port of Gdańsk Authority SA confirmed Walery Tankiewicz, Vice-President of the Managing Board, Port of Gdynia Authority SA confirmed Krzysztof Szymborski, President of the Board, BCT - Baltic Container Terminal Gdynia confirmed Dominik Landa, Commercial Director, DCT Gdańsk SA confirmed</td>
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<tr>
<td>11.00-11.20</td>
<td>Supply chain management of the Pomeranian companies – bottlenecks and challenges</td>
<td>Sebastian Biskupski, Warehouse &amp; Logistics Manager, Flextronics International Poland Sp. z o.o. confirmed Tomasz Dzieżyć, Supply Chain Manager Vehicle Group EMEA, Eaton Automotive Components Sp. z o.o. confirmed</td>
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<tr>
<td>11.20-12.30</td>
<td>Discussion panel: Ways of improving logistics solutions in Pomerania</td>
<td>Moderator: Marek Tarczyński, Chairman, Polish International Freight Forwarders Association confirmed Panelists: Sebastian Biskupski, Warehouse &amp; Logistics Manager, Flextronics International Poland Sp. z o.o. confirmed Tomasz Dzieżyć, Supply Chain Manager, Eaton Automotive Components confirmed Paweł Sasim, BD Manager FM, CEVA Logistics confirmed Piotr Wichrowski, Area Manager, CEVA Logistics confirmed Maciej Madejak, Head of Business Development Poland, Goodman confirmed</td>
</tr>
</tbody>
</table>

* tbc - to be confirmed

**www.transportweek.eu**
Wednesday, 5th March 2014, Green Hall (Sala Kameralna)

Conference agenda:
- Market facts, figures and trends in Baltic and CEE
- New big ship arrival - consequences for terminals
- P3 - optimizing container capacity in fleet, reaction of competitors
- Focus on Russia

08.30-09.00 Registration & welcome coffee

09.00-09.30 Official addresses

- Bogdan Oldakowski, CEO, Actia Forum
- Monika Niemiec-Butryn, Ministry of Infrastructure and Development
- Maciej Matczak, Head of Actia Consulting, Actia Forum
- Monika Niemiec-Butryn, Ministry of Infrastructure and Development
- Paweł Stelmaszczyk, Head of Unit, DG Move, European Commission
- Steve Wray, Senior Consultant, Ocean Shipping Consultants
- Mieczysław Struk, Marshal of the Pomorskie Voivodeship
- Dorota Raben, President of the Board, Port of Gdańsk Authority
- Julian Skelnik, Chairman BPO, Vice-Chairman ESPO, Marketing Director of Port of Gdańsk
- Isabelle Ryckbost, Secretary General, ESPO - European Sea Ports Organisation

09.30-09.45 IFI perspective - financing port infrastructure and shipping projects

- Vilis Girkontas, Senior Manager, Nordic Investment Bank

09.45-10.10 New TEN-T Policy - building the future Europe

- Core network and Corridor concept - role of ports
- Financing TEN-T infrastructure, Connecting Europe Facility
- Future look of transport infrastructure in Europe
- Ports: winners and losers
- Paweł Stelmaszczyk, Head of Unit, DG Move, European Commission
- Bogdan Ołdakowski, CEO, Actia Forum
- Ingrid Uppelschoten-Snelderwaard, Managing Director East Central Europe, Maersk Line
- Krzysztof Szymborski, CEO, Baltic Container Terminal Gdynia
- Eva Pérez-García, Director of Transport Economics, Fundación Valenciaport
- Isabelle Ryckbost, Secretary General, ESPO - European Sea Ports Organisation
- Vilius Girkontas, Senior Manager, Nordic Investment Bank

10.10-10.35 Port of Gdańsk – building the future

- Summary of the year
- Port of Gdańsk strategy
- Changes in port business environment
- Julian Skelnik, Chairman BPO, Vice-Chairman ESPO, Marketing Director of Port of Gdańsk
- Bogdan Ołdakowski, CEO, Actia Forum
- Ingrid Uppelschoten-Snelderwaard, Managing Director East Central Europe, Maersk Line
- Krzysztof Szymborski, CEO, Baltic Container Terminal Gdynia
- Eva Pérez-García, Director of Transport Economics, Fundación Valenciaport
- Isabelle Ryckbost, Secretary General, ESPO - European Sea Ports Organisation
- Vilius Girkontas, Senior Manager, Nordic Investment Bank

10.35-11.00 Topic to be confirmed

- Dominik Landa, Commercial Director, DCT Gdańsk SA

11.00-11.20 Coffee break

11.20-11.45 Meeting the future challenges by introducing Triple-E ships

- Experience of Triple-E so far
- Focus on Asia-Europe trade
- Ingrid Uppelschoten-Snelderwaard, Managing Director East Central Europe, Maersk Line

11.45-13.00 Discussion panel: Outlook for container market in global and European scale

- Trade volumes versus ship capacities - is this an issue?
- Port expansions - overcapacities in terminals
- Shipping line strategies

Panelists:
- Steve Wray, Senior Consultant, Ocean Shipping Consultants
- Mieczysław Struk, Marshal of the Pomorskie Voivodeship
- Dominik Landa, Commercial Director, DCT Gdańsk SA
- Eva Pérez-García, Director of Transport Economics, Fundación Valenciaport
- Isabelle Ryckbost, Secretary General, ESPO - European Sea Ports Organisation
- Vilius Girkontas, Senior Manager, Nordic Investment Bank

13.00-14.00 Lunch break

14.00-14.25 Baltic and CEE container market - facts, figures and trends

- Macroeconomic and trade perspectives
- Containerization in the regions
- Ways of serving the markets
- Dr. Maciej Matczak, Head of Actia Consulting, Actia Forum

14.25-14.50 Port development perspectives in Russia

- Russian Baltic ports
- Preliminary results of 2013
- Plans, competition and problems
- Alexander Golovizinin, Director, Logistics and Analytical Research, Morstroytechnology

14.50-15.10 Coffee break

15.10-15.35 Impact on P3 and other alliances on container shipping market

- Alliances versus overcapacity
- New ships arrival - future ship structure
- Implications on pricing strategies
- Consequences for regional markets (Baltic)
- Steve Wray, Senior Consultant, Ocean Shipping Consultants

15.35-16.00 Streamlining public policies and market strategies for seamless container flows and sustainable growth in the Baltic Sea region

- TransBaltic Extension project
- The Macregional Transport Action Plan (MTAP)
- Transport greening Policy
- Efficiency in international supply chains
- Wiktor Szdybarowski, Project Manager, TransBaltic Extension

16.00-17.15 Discussion panel: CEE and Baltic markets

- Russia and CEE markets - which way these markets will be served?
- Russia - as a main market - a key factors for success
- Role of Adriatic and Black Sea entry ports
- How the new environmental rules may impact the container pattern in the region?

Panelists:
- Maciej Brzozowski, Representative Office Manager, Hafen Hamburg Marketing e.V.
- Alexander Golovizinin, Director, Logistics and Analytical Research, Morstroytechnology
- Dominik Landa, Commercial Director, DCT Gdańsk SA

17.15-17.45 Summary of the conference & announcement of laureates of the Baltic Trendsetters Club Certificates
Thursday, 6th March 2014, Green Hall (Sala Kameralna)

Conference agenda:
- Feeding in the Baltic Sea
- Baltic-Adriatic Corridor
- Competition versus co-operation

08.30-09.00  Registration & welcome coffee
09.00-09.10  Introduction

Bogdan Oldakowski, CEO, Actia Forum confirmed

09.10-09.35  Key note speech: Implications of big ships arrival on container terminal operations and technology
- Big ships arrival and consequences for the terminals
- Ship cascade effect and implications for the feeder markets
- Adjustment of container terminals
- Impact on productivity and terminal operations

Jeroen Kats, Head of Simulation Projects, TBA confirmed

09.35-10.00  Key role of efficient terminals in intermodal transport – case Terminal Gate Verona Quadrante Europa
- Terminal technology innovation as a driver for new business approaches
- Business models including new pricing and slot management elements
- Active and wider service context role of terminals in the hinterland corridors

Stefan Blaas, Süddeutsche Consultants GbR confirmed

10.00-10.25  Being an efficient feeder port in competing environment
- Market dynamics in Finland
- Serving Russian markets – complementary or competition services to Russian ports

Tapio Mattila, Senior Vice President, Steveco confirmed

10.25-10.50  Q&A Session: Future container distribution in the Baltic Sea

10.50-11.20  Coffee break
11.20-11.45  Port of Koper – serving Central and Eastern Europe
- Position of Port of Koper in Adriatic port market
- Direct calls to Adriatic
- Recent and Future market for the port

Borut Cok, Market Manager, SK, CZ & PL markets, Port of Koper confirmed

11.45-12.10  Concept of cooperation between Romania and the Baltic ports in the field of intermodal transport
- Overview on inland ports
- Intermodal in Romania
- Romania and Baltic ports – vision of cooperation

Carmen Costache, President, Union of Romanian Inland Ports confirmed

12.10-12.35  Key policy actions supporting container hubs according to recommendations of TransBaltic and TransBaltic Extension projects - case of port of Hamburg

Maciej Brzozowski, Representative Office Manager, Hafen Hamburg Marketing e.V. confirmed

12.35-13.30  Lunch break
13.30-13.55  ICT support for cooperation and visibility in intermodal supply chains
- Communication platforms enhancing cooperation
- ICT support for intermodality
- Online world-wide monitoring
- Competitiveness of intermodal transport
- Transparency and visibility in multimodal supply chains

Leszek Andrzejewski, Senior Expert in Logistics, The Institute of Logistics and Warehousing in Poznań/ TransBaltic Extension Representative confirmed

Dr Eng. Marcin Hajdul, Head of Logistic Expertise Department and Project Manager at the Institute of Logistics and Warehousing in Poznań/ TransBaltic Extension Representative confirmed

Piotr Frąckowiak, Intermodal Manager, Baltic Container Terminal in Gdynia confirmed

13.55-14.20  Reserved speech
Speaker tbc

14.20-14.55  Potential of cargo generation within Baltic-Adriatic Corridor in Poland

Dr. Maciej Matczak, Head of Actia Consulting, Actia Forum confirmed

14.55-15.25  Coffee break
15.25-16.45  Discussion panel: Baltic-Adriatic Corridor – competition versus co-operation for ports and intermodal
- Will cargo go from Baltic to/from Adriatic ports?
- Competing for CEE market
- Impact of new sulphur regulations
- Main destinations of intermodal services
- Competing with other TEN-T Corridor
- Meeting the future challenges

Panelists:
- Representative of Port of Gdańsk Authority SA
- Representative of Port of Gdynia Authority SA
- Borut Cok, Market Manager, SK, CZ & PL markets, Port of Koper confirmed
- Marcin Kamola, Business Development Manager, DCT Gdańsk SA confirmed
- Piotr Frąckowiak, Manager Rail Division, Baltic Container Terminal in Gdynia confirmed

16.45-17.00  Conference Summary & end of the conference

*tbc - to be confirmed

www.transportweek.eu
Thursday, 6th March 2014, Jazz Hall (Sala Jazzowa)

Conference agenda:
■ cost reduction ■ new design concept ■ local supply chain ■ benefits for coastal regions

09.00-09.30 Registration & welcome coffee

09.30-10.00 Welcome and introduction
Mariusz Witoński, PTMEW

10.00-10.30 Construction of the new factory for the support structures of the offshore wind turbines
Piotr Suss, Bilfinger Crist Offshore

10.30-11.00 Upgraded technological capabilities of the traditional shipbuilding and steel industry
Zbigniew Zakrzewski, GSG Towers

11.00-11.30 Integrated reconstruction and development strategy for the shipbuilding sector
Szymon Ruta, MS TFI

11.30-12.10 Discussion panel: How to strengthen local supply chain for the offshore wind energy sector?

12.10-12.30 Coffee break

12.30-12.50 Offshore light – new comprehensive approach to reduce construction and operation costs
Goran Dalen, wpd Sweden

12.50-13.10 New offshore wind turbines optimizing the wind energy business
Jesper Nielsen/Lasse Hindkaer, Siemens Wind Power

13.10-13.30 Risk mitigation and management as tools to decrease costs of the offshore wind energy
Michał Gronert, DNV GL

13.30-14.00 Discussion panel: How deep may the costs be reduced for the offshore wind farms in the Baltic Sea?

14.00-15.00 Lunch break

15.00-15.20 Cooperation between investors, contractors and the local communities increasing mutual benefits – case study
Jakub Budzynski, PTMEW

15.20-15.40 Development opportunities for the maritime regions based on offshore wind energy
Juliusz Gajewski, Maritime Institute in Gdansk

15.40-16.00 Research and innovation for the offshore wind industry
Leszek Wiłączynski, CTO Gdansk

16.00-16.20 Discussion panel: How may the local and regional economy be prepared to benefit from the offshore wind farm development?

16.45-17.00 Conference Chairman Summary & end of the conference

*tbc - to be confirmed
“Transport Week is a wonderful event, I guess the most important thing is to gather with all the people that are interest in development of the Polish maritime economy of the Polish ports, of the Polish transport sector.”

Prof. Witold Orłowski
Chief Macroeconomic Advisor, PwC

“It’s really good to come here, once a year and meet different players and talk to the ports that are here (…) and also representatives from Southern Europe so it’s really fruitful.”

Thomas Bagge
Managing Director, East Central Europe, Maersk Line

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Managing Director, East Central Europe, Maersk Line

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Contact

In case of any questions please contact us directly:
Alan Arent, event director
e-mail: alan@actiaforum.pl
ph. (+48 58) 627 2323

Gosia Wawrzyniuk, event coordinator
e-mail: gosia@actiaforum.pl
ph. (+48 58) 627 2186

Aleksandra Mieszko, media relations
e-mail: aleksandra@actiaforum.pl
ph. (+48 58) 627 2168

Actia Forum Sp. z o.o.
ul. Pułaskiego 8
81-368 Gdynia, Poland
www.transportweek.eu
www.actiaforum.pl
www.actiaconferences.com
www.actiaconsulting.pl

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